### 2022 ANNUAL REPORT





**GREAT THINGS HAPPEN WHEN WE LIVE UNITED** 

## CELEBRATING 100 YEARS OF CROSSROADS UNITED WAY





United

#### CELEBRATING





#### **YEARS**

100 Years Of Advancing The Common Good

- Fighting for the health, education & financial stability of every person in our communities.

**JOIN US & TAKE ACTION** 







## LOOKING BACK ON OUR CENTENNIAL YEAR

#### A LETTER FROM THE PRESIDENT

In 2022, Crossroads United Way observed its 100th Anniversary, proving with a century of evidence that great things happen when we LIVE UNITED. For 100 years, neighbors have helped neighbors by volunteering, giving, and advocating on behalf of those who were hurting. As a result of the generous support of our community, our work impacted 1 out of 4 people in Elkhart, LaGrange and Noble counties.

If you are one of Crossroads United Way's donors or volunteers, THANK YOU for making a difference. You enabled us to help families overcome obstacles and thrive, and your support creates a brighter future and a better life for all. If you are not involved, please join us. Great things happen when we LIVE UNITED.

God Bless,

Bill Rieth

President/CEO

Bill Freth

#### **Together We:**

- · Helped Kids Succeed in School and at Home
- Supported Struggling Families
- Supplied Critical Medications
- · Provided for Essential Needs in Times of Crisis
- Advanced the Common Good

#### **2021-2022 FINANCIALS**

#### **ASSETS**

Cash & Cash Equivalents

Promises to Give-Prior Campaign, Less Allowance for Uncollectible Promises of \$219,908 in 2022 (\$181,288 in 2021)

Promises to Give-Current Campaign, Less Allowance for Uncollectible Promises of \$161,062 in 2022 (\$159,872 in 2021)

Investments

**Grants Receivable** 

Other Current Assets

Equipment, Net

Operating Lease Right of Use Asset

Beneficial Interest in Assets Held by Community Foundations

**TOTAL ASSETS:** 

#### **LIABILITIES**

Accounts Payable

Accrued Salaries & Wages

**Designations Payable** 

**Operating Lease Liability** 

**TOTAL LIABILITIES:** 

#### **NET ASSETS**

Without Donor Restrictions

Board Designated - Without Donor Restrictions

**Total Without Donor Restrictions** 

With Donor Restrictions

**TOTAL NET ASSETS:** 

**TOTAL LIABILITIES & NET ASSETS:** 

2021	2022
\$1,213,677	\$1,253,868
\$71,425	\$156,161
\$687,348	\$725,146
\$1,538,604	\$1,342,680
\$207,524	\$240,697
\$23,240	\$16,316
\$1,832	\$5,368
N/A	\$24,713
586,370	\$504,188
\$4,330,020	\$4,269,137
\$37,750	\$240,648
\$16,104	\$14,613
\$67,892	\$73,520
N/A	\$24,932
\$121,746	\$353,713
\$1,237,836	\$1,370,427
\$1,321,303	\$1,168,946
\$2,559,139	\$2,539,373
\$1,649,135	\$1,376,051
\$4,208,274	\$3,915,424
\$4,330,020	\$4,269,137

#### **OUR IMPACT**

Crossroads United Way fights for the health, education, and financial stability of every person in our communities. In 2022, we invested more than \$1.5 million and funded 41 local organizations in Elkhart, LaGrange, and Noble Counties.



**28,281 STUDENTS** 

RECEIVED SUPPORT THROUGH CROSSROADS UNITED WAY PROGRAMS



**32,273 SENIOR CITIZENS** 

RECEIVED RIDES TO DOCTOR APPOINTMENTS AND OTHER ESSENTIAL SERVICES



\$1,438,000 IN MEDS

VALUE OF PRESCRIPTION MEDICATIONS PROVIDED TO NEIGHBORS IN NEED



**48,096 FAMILIES** 

IN CRISIS RECEIVED FOOD, SHELTER, AND OTHER EMERGENCY SERVICES

For far too many families, the cost of living outpaces what they earn. These households struggle to manage even their most basic needs - housing, food, transportation, childcare, health care, and necessary technology. These issues can not be ignored.

Crossroads United Way fights for the 35% of local households that are struggling to afford basic necessities.



## DID YOU KNOW? CROSSROADS UNITED WAY IMPACTS 1 OUT OF 4 PEOPLE

#### PAGE THE PUPPY

#### **OUR KID-FRIENDLY, FUN-PACKED, PRE-K CONTENT FOR KINDERGARTEN READINESS**

Almost 50% of children entering kindergarten are not prepared with skills they will need to succeed. Crossroads United Way collaborated with local educators to determine the top 10 essential skills for kindergarten readiness and created an engaging, interactive program to help caregiving adults prepare kids for school.

The result... **Page the Puppy**, a kindergarten readiness program with four bilingual (English/Spanish) books designed to help children develop the most vital skills they need for kindergarten readiness. Through engaging hands-on games and activities, kids learn to manage appropriate behavior and emotions, recognize patterns, identify their strengths and more. This Spring, more than 700 Page the Puppy kits were provided to local households and families at kindergarten orientations.

#### **Did You Know?**

- Page the Puppy has been incorporated in Elkhart and Goshen Community Schools. This year, the program expanded to include West Noble School Corporation!
- In 2022, kindergarteners who attended Spring orientations, received four FREE books and assembled their very own Page the Puppy!
- Page the Puppy books are available for checkout at the Goshen Public Library!
- Crossroads United Way is a proud founding partner of Building Strong Brains and Thrive by Five of Noble and LaGrange Counties!

Want to learn more about Page the Puppy or get involved in distributing this program to more local schools? Visit https://www.crossroadsuw.org/page





## 12TH ANNUAL GREAT CARDBOARD BOAT RACE

#### 49 TEAMS. 1 POND. MORE THAN \$120,000 RAISED TO ADVANCE THE COMMON GOOD.

The 2022 Great Cardboard Boat Race was back, bigger and better than ever, with the largest number of participants in our history, on a jam-packed day of competition and comedic moments. Teams spent weeks, sometimes months, perfecting their cardboard and duct-tape designs to create boats that float and sail smoothly around LaSalle Bristol's pond. Food trucks, 100 confetti cannons, and a garrison flag raised by the Elkhart Fire Department, commemorated our one hundred years as an organization as boats launched into the water.

#### THANKS TO ALL OUR BOAT RACE SPONSORS, PARTICIPANTS & VOLUNTEERS!

Without you, this event wouldn't float. Special thanks to major event sponsors Barletta Boats, LaSalle Bristol, NIBCO, and Welch Packaging.

#### **Congrats to Our Winners!**

- Grand Prize Race Winner: Welch Packaging (Top Gun)
- Cardboard Crusaders Trophy: Himco (SS Basura)
- Judges' Choice Award: Welch Packaging (Top Gun)
- Most Donors: ASA Electronics (Rock on the Water) & Old National Bank (Livin' on a Prayer)
- People's Choice Award: LaSalle Bristol (Miami Vice)
- · Live United Award: LaSalle Bristol (Miami Vice)
- Wonder That Went Down Under Award: Lippert (Statue of Lipperty)

#### **EVENT SPOTLIGHT**

#### POWER OF THE PURSE 2022

#### \$35,000 RAISED FOR WOMEN & CHILDREN IN NOBLE COUNTY

Crossroads United Way and the Noble County Power of the Purse committee worked together to host another successful Power of the Purse fundraiser. The event, which included purse raffles, a fill the purse instant fundraiser, drinks, treats, and more benefited the women and children in Noble County. The funds went toward initiatives like parenting classes, pregnancy help, and the B.A.B.E store.

The Power of the Purse is an annual event where community businesses and members come together to donate themed purse packages for a raffle, contribute to the instant fundraiser for a local non-profit, and enjoy local networking and entertainment.

To learn more about how to sponsor, donate, or participate in the next Power of the Purse event, visit www.crossroadsuw.org/events.





#### **EVENT SPOTLIGHT**

#### kidsUNITED PARADE AT CORN SCHOOL RAISES AWARENESS FOR CHILDREN'S LITERACY

#### STAFF & VOLUNTEERS PARTICIPATED IN PARADE, HANDING OUT CANDY

Corn School may be one of Indiana's oldest street festivals, but it's also a time and place when the Crossroads United Way kidsUNITED Parade raises awareness for LaGrange's READ UNITED program.

kidsUNITED is a child literacy initiative that includes four reading focused programs: READ UNITED, Reading Camps, Spring into Reading, and Page the Puppy. In 2022, Crossroads United Way staff and volunteers helped with the event and marched in the parade. By showcasing their banner and passing out t-shirts, they helped promote child literacy services in LaGrange County.

Not only did this raise awareness for children and families seeking literacy assistance, but it also reached potential volunteers who could sign up to read to kids in kindergarten through 2nd grade at different times throughout the school year.

For more information about our READ UNITED program, or to sign up to volunteer, please visit crossroadsuw.org/readunited.

#### **TOCQUEVILLE SOCIETY**

Americans' dedication to "make a great deal of real sacrifices to the public welfare" inspired Alexis de Tocqueville to pen "Democracy in America" almost 3 centuries ago. Crossroads United Way has advanced the public welfare in our communities for the past century thanks to a strong partnership with dedicated philanthropists who are willing to sacrifice for the greater good. United Way honors these philanthropic leaders who commit to making a significant impact through a gift of \$10,000 or more by recognizing them as members of the Tocqueville Society.

"YOU CAN DO WHAT I CANNOT DO. I CAN DO WHAT YOU CANNOT DO. TOGETHER, WE CAN DO GREAT THINGS"

- Mother Teresa

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For more information on how to support Crossroads United Way, visit crossroadsuw.org.

#### **ORDRE DE FRATERNITÉ (\$50,000 - \$75,000)**

Bill & Kristin Fenech Family

#### **ORDRE DE LIBERTÉ (\$25,000 - \$49,999)**

John Collins

Amy & Bob Martin

Frank & Marsha Martin

**Rex Martin** 

#### MEMBRES DE LA SOCIÉTÉ (\$10,000 - \$24,999)

Brian & Jeannelle Brady

**Bob Deputy** 

Ashley Martin & Bernie Haskins

Douglas & Sara Smoker

M. Scott & Kimberlee Ann Welch

Ed & Willy Welter

Jack & Angie Welter

Matt & Monica Zimmerman

Colleen & Bill Zuhl

#### **LEADERSHIP GIVING**

United Way Leadership donors are individuals or couples who annually donate \$1,000 or more through the United Way Campaign. Through their generosity, Leadership donors demonstrate a true commitment to creating positive impact and lasting change in the lives of local families.

#### PLATINUM LEVEL (\$7,500 - \$9,999)

Andrew & Kim Batson

Thad & Rachelle Naquin

Anonymous

#### **GOLD LEVEL (\$5,000 - \$7,499)**

Tom & Dottie Arnold	Walter & Maura Halloran	Mike Kloska	Gary & Darla Shuder
Dennis & Caron Blyly	Jeff Haradine	Steven & Joan Malm	Dan & Angela Stoltzfus
Michael Chlebek	Ken & Deb Julian	Mary Naquin	Todd & Sarah Woelfer

#### **SILVER LEVEL (\$2,500 - \$4,999)**

Mary Bender	David & Cindy Hawkins	David & Amanda Mihalick	Carl & Christi Risk
Joseph Choflet	Troy & Lori Holland	Corbin Miller	Doug & Sharon Risser
Kay House-Clark	Troy & Katie James	Jeffery & Ilene New	
Timothy & Jeri Edwards	Larry & Patricia Knight	Todd Nowicki	Darin Schaeffer
John & Lois Fidler	Paul Martin	Steven & Kristi Ott	Brock Welch
Trevor & Susan Gasper	Leanne McKee	Mark & Marisa Podgorski	
Alvin & Dolores Graber	Cindie McPhie	Bill & Karla Rieth	Jeff & Phid Wells

#### **COPPER LEVEL (\$1,500 - \$2,499)**

Kevin Shull Dick & Linda Armstrong Rich & Shane Davisson Heather Hostetler Maria Behr Michael & Natalie Evans **Cody Huffines** Kendal & Robina Sommers Dawn Bloch William Fletcher Steve Kash Alex & Michelle Strati, Jr. Derald & Cindy Bontrager Steven & Susan Garboden Chris & Karen Lautzenhiser **Edward Sullivan** Brian & Margot Borger **Dave Goodling Todd Lozier** Tom & Pat Warrick Elizabeth Naguin Borger Todd Hobbs Jonnai Mauch

Terry & Lu Hoogenboom

Tami Schlabach

Anonymous

#### **BRONZE LEVEL (\$1,000 - \$1,499)**

Bill & Debby Burton

Paul Adams	Roger Fieldhouse	Jeffrey Miller	Terry Shafer
Keith & Amy Ballard	Gregory Fink	Terri Miller	Philip & Anne Shenk
Robert Baucher	Martha Foreman	Rick & Stephanie Mirer	Travis Slone
Amanda Bowling	Ryan & Lauren Forgey	Ros Myers	Lea Smith
Shannon & Gary	Brandon Franklin	Peter Orthwein	Todd Stein
Bruggeman	Matt & Amanda Gardenour	Josh Owen	Lynda Stoops
George & Marty Buckingham	Donna Reed-Hamilton	Geoffrey Owens	John Stukenborg
Pedro Cardenas	Kenneth Hochstetler	Laura Perkins	Don Stutzman
Donald Cates	Jeffrey Holdread	Julie Poertner	
Randy & Lori Christophel	Levon Johnson	Allyson Powers	Joe Velleman
Jackson Conner	Matthew Kati	Christopher & Erin Putt	Kevin Wagler
Ryan DeGroff	Bryan & Karen Keefer	Rebecca Ratliff	Leona & Kyle Walker
Cathleen Demeyer	Daniel Lawson	Cameron Redding	Lindsay Welch
Argenia Dikes	Joshua Lundy	James Rieckhoff	Ryan Whitmyer
Rod & Gwen Diller	Josua Magee	Blaire Rieth	Min Yan
Larry Doyle	Christopher & Terri Mason	Kirk Root	Danny Yarbrough
Tom & Sara Elkin	David McGuire	Bob & Marie Schrock	Anonymous

#### **TOP CORPORATE PARTNERS**

1st Source Bank Arboc Specialty Vehicle ArcelorMittal ASA Electronics, LLC Ashley Industrial Molding (Kendallville) **B & J Medical** Barletta Boat Company Bayer Health Care Beacon Health - Elkhart **General Hospital Bill Deputy Foundation** Böllhoff Boy Scouts - LaSalle Council Boys & Girls Club of **Elkhart County** Bridgestone Brimfield United Methodist Church Brinkley RV Butler CPA Campbell & Fetter Bank Caterpillar, Inc. Cavco Industries, Inc. CBM Cycles, Inc. Centier Bank Charlotte Pipe and Foundry Co. City of Ligonier- Employees CNG Community State Bank Concord Community Schools Cornerstone CPA Group Council on Aging - LaGrange Crossroads United Way Employees Crown Trophy #93 **CTS** Corporation D&W Delta Airlines **Dow Performance Silicones** Dynamic Edge LLC

(Next Travel) Earthway Products, Inc. Eli Lilly and Company **Elkhart Community Schools Elkhart County Government** Enterprise Rent-A-Car Enterprise/Taylor Charitable Entities **Everence Financial** Family Christian **Development Center** Farmers & Merchants Bank Farmers State Bank- LaGrange First State Bank Flint & Walling, Inc. Fort Wayne Metals Freedom Academy **Godfrev Marine** Goshen City Offices Goshen College Goshen Community Schools Goshen Health Goshen Stamping Grand Design Recreational Vehicles **Graphic Packaging** Great Lakes Area MotorCoach Association Greater Elkhart Chamber of Commerce Green Stream Company **Gurley Leep** Hawkins Water Tech Heartland RV Heritage Financial Group, Inc. Horizon Bank (Kendallville) **Huntington Alloys** Indiana Michigan Power (AEP) Insight Accounting

Interra Credit Union Ivy Tech Foundation J.P. Morgan Chase Jayco, Inc. Jeld-Wen Johnson & Johnson Company Kem Krest Kendallville City Employees Kendallville Rotary Club Kennametal Stellite Kev Bank Kimberly-Clark Foundation L & W Engineering Lacasa LaGrange County Government Lake City Bank Lakeland School Corporation LaSalle Bristol **Lippert Components** Martin Capital Management MasterBrand Cabinets Meijer, Inc. Menno Travel Service Mid-City Supply Miller's Health Systems, Inc. Monteith Tire Co. Nappanee Public Library National Oil & Gas NIBCO. Inc. **Noble County Employees** Noble REMC Northwest Bank Oaklawn Old National Bank Parker Hannifin Corporation Parker Hannifin Foundation Patrick Industries, Inc. Placon Corporation PNC Bank Professional Federal

Credit Union ProMed Tech (Precision Medical) Rhue 152 Rieth-Riley Construction Rightway Auto Sales Robert Weed Plywood Rotary Club of Elkhart Rullis See Me Rollin Ice Cream Sentry Insurance Sherwin Williams (Geocel) **Skyline Corporation** Smoker Craft, Inc. Stifel Nicolaus Sweezv BBO Tacos El Portal Target, Inc. #1446 Tenneco Automotive Thor Industries Corporate Office Three Rivers Federal Credit Union TI Fluid Systems Tom Naguin Auto Group TRI Kappa, Alpha **Associate Chapter** Tri-Kappa, Gamma Xi Chapter United Health Group **Utilimaster Corporation** Vala Marketing Wa-Nee Community Schools Wabash - Supreme Walnut Hill Early Childhood Center Welch Packaging Group, Inc. West Noble School Employees Westview School Corp Yoder, Ainlay, Ulmer & Buckingham

#### TOP WORKPLACE CAMPAIGNS

The United Way workplace campaign has been called one of the greatest social inventions in American history. Working together with 155 employers and hundreds of volunteers each year, Crossroads United Way invites people to advance the common good and create opportunities for a better life for all.

#### **TOP COMPANIES IN ELKHART COUNTY**

- 1. NIBCO, INC.
- 2. THOR INDUSTRIES CORPORATE OFFICE
- 3. SMOKER CRAFT, INC.
- 4. LASALLE BRISTOL
- 5. BARLETTA BOAT COMPANY
- 6. BEACON HEALTH ELKHART GENERAL HOSPITAL
- 7. GOSHEN HEALTH
- 8. GODFREY MARINE
- 9. TOM NAQUIN AUTO GROUP
- 10. UTILIMASTER CORPORATION

**TOP COMPANY IN LAGRANGE COUNTY** 

**FARMERS STATE BANK** 

TOP COMPANY IN NOBLE COUNTY

BÖLLHOFF



#### LASALLE BRISTOL

#### THANK YOU FOR 50+ YEARS OF DEDICATION TO CROSSROADS UNITED WAY

Before we were named Crossroads United Way, LaSalle Bristol was already supporting our mission to serve Elkhart, LaGrange & Noble Counties and fight for the health, education, and financial stability of every person in our communities.

For 15 years, LaSalle Bristol has provided us with beautiful office space on their second floor, and for 13 years, they've graciously allowed us to host The Great Cardboard Boat Race on their property and pond. With enthusiasm, they spend their spring and summer raising money internally through their vendors—making them one of the companies that raises the most money for the Boat Race. Additionally, many of their team members serve as our regular donors, volunteers, and even board members.

To current LaSalle Bristol President Andrew Batson, **THANK YOU** for being a beacon of what it means to LIVE UNITED. Your leadership, support, knowledge of and true dedication to Crossroads United Way gives us sails and steady walls instead of cardboard and duct tape.

To every member of the LaSalle Bristol team-**THANK YOU** for being our partners and proving that corporate business can make a difference for non-profits and the people they serve. Without your work, we couldn't do ours.

With unending gratitude,

**The Crossroads United Way Team** 

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#### **MATT HOSTETLER**

I have been with LaSalle Bristol for nearly 9 years as a Territory Sales Manager in the RV sector and a member of the CRUW Board since January of 2022. My first experience with United Way came in my very first week of employment at LaSalle when The Great Cardboard Boat Race was held. Needless to say the excitement of that event had an immediate impact: not only the vast reach of United Way but the involvement of my new employer and how much it means to LaSalle to be a supporter of CRUW. When the opportunity was presented to me to represent LaSalle on the board of directors for CRUW, there was no question that it was the right opportunity for me to serve an organization that in turn serves the communities where I live, work, and grew up."



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#### **JOAN MCCUEN**

Throughout my working career, the companies I have worked for have been supporters of United Way. When I worked for Miles Laboratories in the 70's, I was allowed to help count the pledges submitted by different organizations - the old-fashioned way - hand writing donations and using calculators! I worked for Skyline, another large supporter of United Way. When I joined LaSalle Deitch (now LaSalle Bristol), I learned they also saw the value of United Way and promoted employee involvement and contributions. During campaigns, we had LaSalle Bristol employees share their personal stories about support they received from different agencies' United Way funds. In 2008, United Way moved to share office space in our building. It was a win/win - helping United Way with space/expenses and bringing employees who have heart for the work they do and folks I consider my friends. From getting their message to employees during the campaign to the excitement at the Boat Races, I have enjoyed working with United Way and contributing in my small way to their success."

#### **CROSSROADS UNITED WAY STAFF**



BILL RIETH
President/CEO



NATALIE EVANS
Chief Impact & Development Officer



ANGIE HOOGENBOOM
Chief Financial & Operations Officer



JESSICA ELAM

Director of Resource Development



JENNIFER HANEY

Director of Resource Development



**DENISE LANDERS**Area Director, Serving
LaGrange & Noble Counties



JULIE POERTNER
Senior Director of Community Impact



JILL YODER

Director of Community
Engagement & Volunteerism



MICHELE MARLOW
Operations Manager

#### **CROSSROADS UNITED WAY BOARD MEMBERS**

#### BOARD CHAIR DAWN FISHER

Executive Director
Trinity Lutheran School

#### ASHLEY MARTIN

Executive Vice President
NIBCO
Indiana United Ways
Board Treasurer

#### BOARD TREASURER CORBIN MILLER

Partner & Principal Director of Assurance Insight Accounting Group

#### BOARD SECRETARY TRAVIS GLICK

Prosecuting Attorney LaGrange County Prosecutors Office

#### **MAREEN BARTON**

Retail Banking Officer Lake City Bank, LaGrange

#### MARIA BEHR

Executive Director of Operations
Beacon Health System

#### SHANNON KLEIN-BRUGGEMAN

Vice President
Trust and Wealth Management
First State Bank

#### **KUTRINA BUTLER**

Supervisor Elkhart County Juvenile Community Corrections

#### **GRACE CASWELL**

Executive Director
Noble County Tourism

#### **AMY GROOMS**

HR Manager North America
Böllhoff

#### **ANDY HELFRICH**

Partner Barnes & Thornburg

#### MATT HOSTETLER

Sales Territory Manager

LaSalle Bristol

#### **ANNE LOWE**

Noble County Public Health Nurse
Noble County

#### **ANDY MARSHALL**

COO and Executive Vice President
Interra Credit Union

#### JENNIFER PENDLEY

Inside Sales and Customer Support Cummins Onan

#### TAMMY PIFER

Program Manager Brightpoint Head Start/Early Head Start

#### JIM PINARSKI

Banking Center Manager/Officer
Centier Bank

#### MARK PODGORSKI

Vice President of Hospital Operations Goshen Health

#### **BILL RIETH**

President/CEO Crossroads United Way

#### JASON WIDMAR

Director of Sales Welch Packaging

## 

# 

#### **CHANGE DOESN'T HAPPEN ALONE**



Help us get the word out.

Please share how **YOU** plan to transform your community with United Way.

Be Sure to include #LiveUnited



- o instagram.com/crossroadsunitedway
- in linkedin.com/company/crossroadsuw
- youtube.com/@crossroadsunitedway8772

#### YOUR IMPACT. OUR FUTURE.



